

Concept5

Multi-Product Maximum Return Solution Summary

Date: 05/09/08

Plant: 1 Annapolis  
Run ID: 6 6

|                  |                              |            |
|------------------|------------------------------|------------|
| Revenue Summary: | Product Sales:               | 127,250.00 |
|                  | Ingredient Sales:            | 60,523.23  |
|                  |                              | -----      |
|                  | Total Revenue:               | 187,773.20 |
| Cost Summary:    | Ingredient Cost:             | 174,979.40 |
|                  | Ingr Disposal Cost:          | 1,490.78   |
|                  |                              | -----      |
|                  | Total Cost:                  | 176,470.20 |
|                  | Return Over Ingredient Cost: | 11,303.06  |

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Maximum Return Revenue/Cost Details

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Plant: Annapolis  
Run ID: 6 Prot Blends - With Ingr Disp

Product Sales Detail:

| Prod Code             | Product Name                 | Manufacture Tons | Sell At \$/Ton | Revenue    |
|-----------------------|------------------------------|------------------|----------------|------------|
| 100                   | Low Energy, 50% Protein Blen | 250.00           | 250.00         | 62,500.00  |
| 110                   | Low Energy, 60% Protein Blen | 100.00           | 260.00         | 26,000.00  |
| 220                   | High Energy, 70% Protein Ble | 125.00           | 310.00         | 38,750.00  |
| Product Sales Totals: |                              | 475.00           |                | 127,250.00 |

Ingredient Sales Detail:

| Ingr Code                | Description | Sell Tons | Sell At \$/Ton | Revenue   |
|--------------------------|-------------|-----------|----------------|-----------|
| 210                      | Pork Ml 56P | 50.00     | 270.00         | 13,500.00 |
| 223                      | Pork Ml 56P | 50.00     | 255.00         | 12,750.00 |
| 240                      | Pork Ml 56P | 4.53      | 215.00         | 973.23    |
| 260                      | Pork Ml 56P | 40.00     | 195.00         | 7,800.00  |
| 270                      | Pork Ml 56P | 100.00    | 205.00         | 20,500.00 |
| 280                      | Pork Ml 56P | 25.00     | 200.00         | 5,000.00  |
| Ingredient Sales Totals: |             | 269.53    |                | 60,523.23 |

Total Revenue Summary:

|                   | Revenue    |
|-------------------|------------|
| Product Sales:    | 127,250.00 |
| Ingredient Sales: | 60,523.23  |
| Total Revenue:    | 187,773.23 |

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Maximum Return Revenue/Cost Details

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Plant: Annapolis  
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Ingredient Cost Detail:

| Ingr Code | Description      | Tonnes Used | Tonnes Sell | Tonnes Total | Cost \$/Ton | Total Cost |
|-----------|------------------|-------------|-------------|--------------|-------------|------------|
| 130       | Blood Meal       | 3.57        | 0.00        | 3.57         | 425.00      | 1,519.37   |
| 150       | Di Cal           | 3.20        | 0.00        | 3.20         | 210.00      | 673.03     |
| 160       | Calcium Carbonat | 11.14       | 0.00        | 11.14        | 25.00       | 278.62     |
| 180       | Lysine           | 0.48        | 0.00        | 0.48         | 1850.00     | 890.09     |
| 210       | Poultry Ml 64P   | 300.00      | 50.00       | 350.00       | 245.00      | 85,750.00  |
| 223       | Poultry Ml 62P   | 105.18      | 50.00       | 155.18       | 235.00      | 36,468.24  |
| 230       | Feather Ml 76P   | 5.94        | 0.00        | 5.94         | 185.00      | 1,098.20   |
| 240       | Feather Ml 82P   | 45.47       | 4.53        | 50.00        | 195.00      | 9,749.99   |
| 260       | Meat Ml 42 P     | 0.00        | 40.00       | 40.00        | 178.00      | 7,120.00   |
| 270       | Meat Ml 55 P     | 0.00        | 100.00      | 100.00       | 188.00      | 18,800.00  |
| 280       | Pork Ml 56P      | 0.00        | 25.00       | 25.00        | 225.00      | 5,625.00   |
| Total:    |                  | 475.00      | 269.53      | 744.53       |             | 167,972.55 |

Ingredient Disposal Cost Detail:

| Ingr Code       | Description | Tonnes Disposal | Ingr Cost \$/Ton | Disp Cost \$/Ton | Total Disp Cost |
|-----------------|-------------|-----------------|------------------|------------------|-----------------|
| 223             | Not in File | 29.82           | 235.00           | 50.00            | 8,497.42        |
| Total Disposal: |             | 29.82           |                  |                  | 8,497.42        |

Total Ingredient Cost Summary:

|                        | Cost       |
|------------------------|------------|
| Ingredients Used:      | 167,972.55 |
| Ingredient Disposal:   | 8,497.42   |
| Total Ingredient Cost: | 176,469.97 |

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Ingredient Allocation Detail

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| Ingr Code | Description      | Tons Used | Tons Sell | Tons Disposal |
|-----------|------------------|-----------|-----------|---------------|
| 130       | Blood Meal       | 3.57      | .         | .             |
| 150       | Di Cal           | 3.20      | .         | .             |
| 160       | Calcium Carbonat | 11.14     | .         | .             |
| 180       | Lysine           | 0.48      | .         | .             |
| 210       | Poultry Ml 64P   | 300.00    | 50.00     | .             |
| 223       | Poultry Ml 62P   | 105.18    | 50.00     | 29.82         |
| 230       | Feather Ml 76P   | 5.94      | .         | .             |
| 240       | Feather Ml 82P   | 45.47     | 4.53      | .             |
| 260       | Meat Ml 42 P     | .         | 40.00     | .             |
| 270       | Meat Ml 55 P     | .         | 100.00    | .             |
| 280       | Pork Ml 56P      | .         | 25.00     | .             |
| Totals:   |                  | 475.00    | 269.53    | 29.82         |

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Manufactured Product Margins

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Run ID: 6 Prot Blends - With Ingr Disp

| Prod Code | Description                  | Tons<br>Manuf | Revenue   | Ingr<br>Cost | Margin<br>Pct |
|-----------|------------------------------|---------------|-----------|--------------|---------------|
| 100       | Low Energy, 50% Protein Blen | 250.00        | 62500.00  | 59873.67     | 4.39          |
| 110       | Low Energy, 60% Protein Blen | 100.00        | 26000.00  | 22353.54     | 16.31         |
| 220       | High Energy, 70% Protein Ble | 125.00        | 38750.00  | 29317.83     | 32.17         |
| Totals:   |                              | 475.00        | 127250.00 | 111545.04    | 14.08         |

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Maximum Return Cost/Sell Price Ranges

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Product Sell Price Ranges:

| Prod Code | Product Name                 | Manuf Tons | Sell Pr \$/Ton | Low Range | High Range |
|-----------|------------------------------|------------|----------------|-----------|------------|
| 100       | Low Energy, 50% Protein Blen | 250.00     | 250.00         |           |            |
| 110       | Low Energy, 60% Protein Blen | 100.00     | 260.00         |           |            |
| 220       | High Energy, 70% Protein Ble | 125.00     | 310.00         | 74.07     |            |

Ingredient Sell Price Ranges:

| Ingr Code | Ingredient Name | Sell Tons | Sell Pr \$/Ton | Low Range | High Range |
|-----------|-----------------|-----------|----------------|-----------|------------|
| 210       | Poultry Ml 64P  | 50.00     | 270.00         |           |            |
| 223       | Poultry Ml 62P  | 50.00     | 255.00         |           |            |
| 240       | Feather Ml 82P  | 4.53      | 215.00         | 213.28    | 237.73     |
| 260       | Meat Ml 42 P    | 40.00     | 195.00         | 18.57     |            |
| 270       | Meat Ml 55 P    | 100.00    | 205.00         |           |            |
| 280       | Pork Ml 56P     | 25.00     | 200.00         |           | 99999.00   |

Ingredient Cost Ranges:

| Ingr Code | Ingredient Name  | Used Tons | Cost \$/Ton | Low Range | High Range |
|-----------|------------------|-----------|-------------|-----------|------------|
| 130       | Blood Meal       | 3.57      | 425.00      | 377.07    | 875.46     |
| 150       | Di Cal           | 3.20      | 210.00      | -11.68    | 527.46     |
| 160       | Calcium Carbonat | 11.14     | 25.00       | -73.01    | 71.25      |
| 180       | Lysine           | 0.48      | 1850.00     | 70.56     | 2496.38    |
| 210       | Poultry Ml 64P   | 300.00    | 245.00      |           |            |
| 223       | Poultry Ml 62P   | 105.18    | 235.00      |           |            |
| 230       | Feather Ml 76P   | 5.94      | 185.00      | 155.16    | 186.54     |
| 240       | Feather Ml 82P   | 45.47     | 195.00      |           |            |
| 260       | Meat Ml 42 P     | 40.00     | 178.00      |           |            |
| 270       | Meat Ml 55 P     | 100.00    | 188.00      |           |            |
| 280       | Pork Ml 56P      | 25.00     | 225.00      |           |            |